



Sales Executive

Safari Telecom is seeking top quality Sales Executives to sell some of the hottest products in the technology and cloud space. Our company's first sales were made by our CEO, so we have deep respect for your work. At Safari, we have grown and thrived in our industry while our competitors have struggled and some have disappeared. The answer to our success has been our people. Being part of our team means being a part of a collaborative working environment with a focus on innovation, a customer-oriented vision, flexibility, enthusiasm, and expertise.

We offer:

- A comprehensive product and service portfolio that sets us apart from our competitors, enabling our salespeople to succeed.
- Training to ensure your speedy transition to our team and continued career growth.
- A customer service team to manage your accounts and a technical team to support your efforts.
- A competitive base salary + a generous commission package.
- A solid benefits package, including health, dental and other insurances; 401K and profit sharing options; paid time off, and more.
- A company that is simultaneously entrepreneurial and structured; adaptive to market change, and one that values your input as our eyes and ears on the ground.

You will love working at Safari if you enjoy:

- Selling an exciting and booming tech product/service in the cloud space
- Maintaining a trusted partnership with clients using a consultative sales approach
- Hunting for new business with an intense competitive spirit
- Developing relationships and meeting lots of new people
- Of course, the ever changing and rapidly advancing technology marketplace

About Safari Telecom

Safari Telecom, Inc. is a multi-faceted voice, data, and Internet solutions company that delivers solutions that enhance our clients' businesses. We accomplish this by combining years of accumulated expertise with access to the best products and services in the marketplace. We are vendor agnostic, so we have no agenda other than that of our clients. Our goal is to develop long term relationships with those clients, ultimately serving as their trusted advisors.